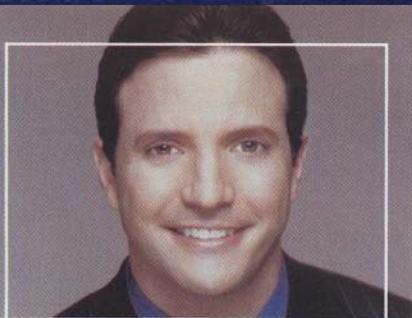


40 UNDER

40



David Ariola,
34

David Ariola, VP of development and director of strategic planning at U.S. Equities Realty, has 13 years of real estate experience and is skilled in each of the firm's specialties: development, asset management, consulting services and investment services. One of his current challenges is to develop and implement business plans and spearhead a new business development group within the company, the purpose of which is to uncover cross-marketing opportunities within U.S. Equities' various practice areas. Another example of the confidence his own firm—and the business community—has in Ariola is a recent deal in which a Chicago bank hired U.S. Equities to develop a new 210,000-sf headquarters. Ariola is responsible for all aspects of the project, including entitlements, design, construction and commissioning.

Last year, *Real Estate Chicago* published its first annual "40 Under 40" list—short bios of rising stars in metro Chicago real estate. Its popularity prompted the *second* annual "40 Under 40," which you now see before you.

Nominations were open to anyone under the age of 40 who is active in the local commercial real estate business and didn't appear on last year's list. Fortunately, there's more than enough young talent in the industry to compile a second list, and we're not particularly worried about being able to do it again in 2004. Each person's description is necessarily brief, but their accomplishments in this industry will certainly not be.

Compiled by the staff of RECHI